

Director of Telehealth

MedOptions - Old Saybrook, CT, US

About this job

Job description

Listing Info

Do you want to be part of a dynamic company that is the leader in their industry? Then we want to hear from you. MedOptions is the leading provider of behavioral health services to residents of nursing homes and assisted living facilities.

Our growth has created numerous opportunities throughout the states we provide service. We are looking for clinicians who have a passion for the elderly and providing the best quality behavioral health care for those residents. It's important for our clinicians to develop relationships with the residents and facility staff to provide consistent and reliable care. We currently service over 700 nursing homes in seven states and Washington DC.

Director of Telehealth

MedOptions is looking for a Director of Telehealth who will establish, lead, and market this new initiative within the skilled nursing and post-acute facility settings. One key to the telehealth strategy's success is a true and unified technology partnership among these facilities and our world-class clinicians. Another is to develop a keen understanding of the appropriate workflow use of facilitating technologies and systems in order to leverage clinician resources in delivering telehealth services. MedOptions strives to build relationships with key staff and management within the sub-acute and post-acute facilities to drive specific clinical outcomes with the current services offered.

This is an outstanding career opportunity for technology driven and healthcare experienced individuals wanting to join a highly entrepreneurial medical group that is facilitating the adoption of telehealth across a national platform for behavioral health services.

The position will report to the VP of Operations and will be considered a senior level position working within a flat and accessible senior leadership group.

Job Duties And Responsibilities

- Lead, coordinate, and assist in development and implementation of the telehealth strategy.
- Continuously develop the telehealth strategy to achieve MedOptions' goals. Stay current with the rapidly evolving field of new information technologies, and recognize how they can be applied to achieve the MedOptions' strategy in innovative ways.
- Lead cross-functional working groups, including regional managers, clinical directors, and clinicians to evaluate concepts and solutions for clinical care using telemedicine. Provide guidance, streamline start-up, and reduce duplicative efforts.
- In conjunction with the IT department, identify, evaluate, select, and implement new technologies and capabilities that integrate into existing infrastructure and are in line with the strategy to further enable the virtualization of behavioral health care where it makes clinical and economic sense.

- Lead the vendor negotiation and contracting where outside capabilities are necessary to achieve the strategy.
- Stay current with the National and State regulatory environment currently being developed to support and/or limit the ability of providers to use telemedicine capabilities.
- Stay current with the Payer policies currently being developed to support and/or limit the ability of providers to use telemedicine capabilities. Work with Payers, in partnership with MedOptions, to steer contracts to appropriate compensation.
- Assist in development and deployment of marketing strategies and facilitate outreach to secure incremental patient and employer utilization.
- Manage telehealth department personnel if and when additional resources are required. Prepare and deliver presentations to leadership on strategy, new initiatives, and progress to plan.
- Help design Performance Improvement and cost containment approaches in the delivery of behavioral services via healthcare technologies and telehealth.
- Demonstrates financial responsibility and accountability through the effective and efficient use of resources in daily procedures, processes and practices.